

Current Conditions Index

January 11, 2012

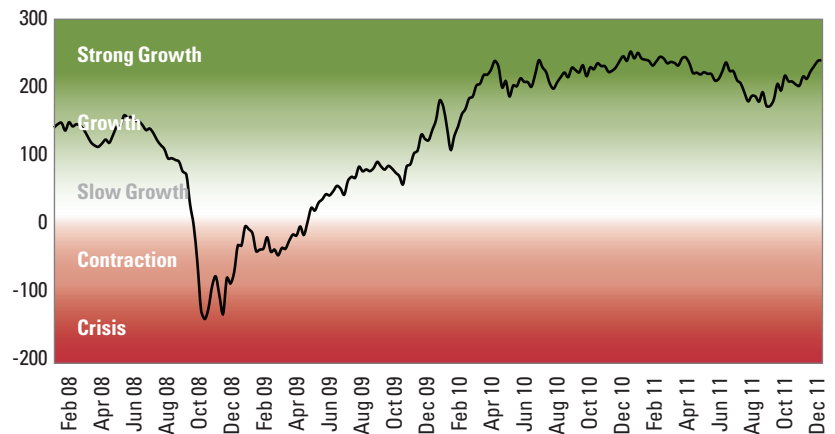
Overview

The LPL Financial Research Current Conditions Index is a weekly measure of the conditions that underpin our outlook for the markets and economy. The CCI provides real-time context and insight into the trends that shape our recommended actions to manage portfolios. This index has proven to be a useful tool for investment decision making.

This weekly index is not intended to be a leading index or predictive of where conditions are headed, but a coincident measure of where they are right now. We want to track the conditions in real-time to aid in investment decision making. There are thousands of indicators-some lead the economy, some lag, while others merely offer a lot of statistical noise. We chose to create our own index tailored to the current environment to provide the clearest and most useful way to track conditions. The components of the CCI are periodically changed to retune the index to those factors most critical to the markets and economy so it may continue to be a valuable investment decision-making tool.

Over the past week, the LPL Financial Current Conditions Index remained relatively unchanged at 241. Near the highest reading since January of last year. Supporting what is likely to be an above average growth rate for fourth quarter gross domestic product (GDP) when reported. The path of the CCI remains consistent with continued economic growth in the United States.

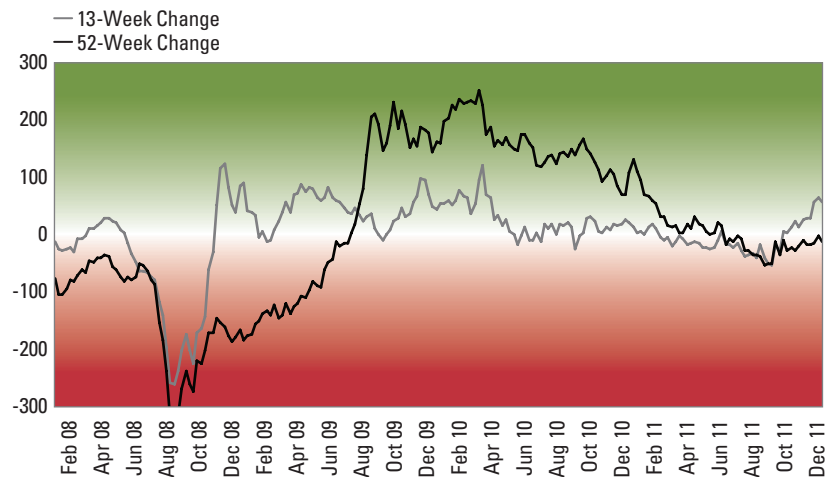
LPL Financial Research Current Conditions Index



Source: LPL Financial 01/11/12

The growth momentum in the index has picked up lately with the 13-week change in the index turning positive and the 52-week change moderating its contraction.

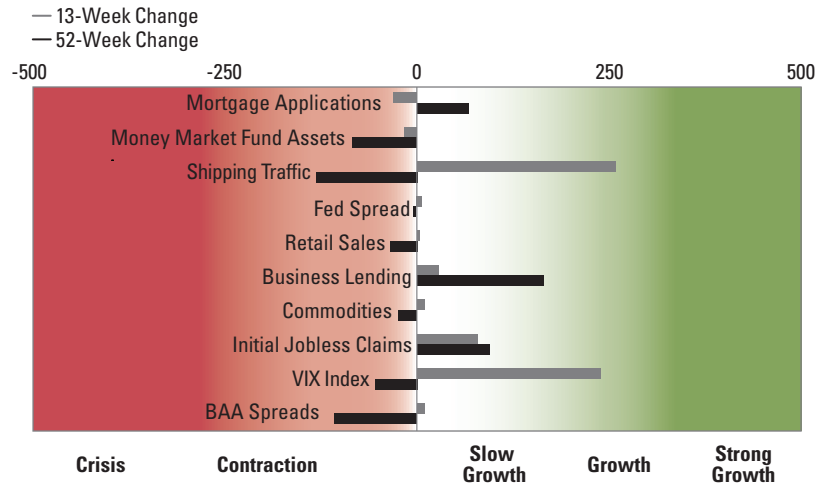
LPL Financial Research CCI Growth Momentum



Source: LPL Financial 01/11/12

In the latest week, the improvement in the VIX was offset by deterioration in the pace of retail sales. CCI in recent weeks have been boosted by Shipping Traffic, Business Lending, and the ongoing improvement in Initial Jobless Claims. Business Lending is up 10% compared with a year ago and Shipping Traffic is up 7%. Initial Jobless Claims have continued to improve.

LPL Financial Research CCI Components



Source: LPL Financial 01/11/12

Current Snapshot

Component of CCI Index	Current Level	13-Week Change	52-Week Change
BAA Spreads	416	10	-107
VIX Index	285	239	-54
Initial Jobless Claims	364	79	96
Commodities	123	10	-24
Business Lending	262	28	165
Retail Sales	194	3	-34
Fed Spread	343	8	-3
Shipping Traffic	775	242	-131
Money Market Fund Assets	-144	-15	-84
Mortgage Applications	-178	-30	67
CCI	241	57	-12

Source: LPL Financial 01/11/12

How the Index is Constructed

To create the index we found 10 indicators that provided a weekly, real-time measure of the conditions in the economic and market environment. We then standardized these components compared to their pre-crisis 10-year average, equally weighted their standardized scores, and aligned the resulting index with zero at the start of 2009. These components capture how the conditions are evolving from a wide range of angles. Each component is important and measures a different driver of the environment. The 10 components of the CCI are described below:

BAA Spreads – The yield on Corporate Bonds above the rate on comparable maturity Treasury debt is a market based estimate of the amount of fear in the bond market. Baa-rated bonds are the lowest quality bonds still considered investment-grade, rather than High-Yield. Therefore, they best reflect the stresses across the quality spectrum. A rise in Baa spreads acts as a negative for the CCI.

VIX Index – The VIX is a measure of the volatility implied in the prices of options contracts for the S&P 500. It is a market-based estimate of future volatility. While this is not necessarily predictive it does measure the current degree of fear present in the stock market. A rise in the VIX acts as a negative on the CCI.

Initial Jobless Claims – Measures the number of people filing for unemployment benefits. A rise in the number of new claims acts as a negative on the CCI.

Commodities – While retail sales captures end user demand for goods, commodity prices reflect the demand for the earliest stages of production of goods. Commodity prices can offer an indicator of the pace of economic activity. The CRB Commodity Index includes copper, cotton, etc. A rise in commodity prices acts as a positive on the CCI.

Business Lending – A good gauge of business' willingness to borrow to fund growth, the Federal Reserve tabulates demand for Commercial & Industrial loans at U.S. commercial banks. More borrowing reflects increasing optimism by business leaders in the strength of demand. A rise in loan growth acts as a positive for the CCI.

Retail Sales – International Council of Shopping Centers tabulates data on major retailer's sales compared to the same week a year earlier. This measures the current pace of consumer spending. Consumer spending makes up two-thirds of GDP. Rising retail sales acts as a positive for the CCI.

Fed Spread – A measure of future monetary policy, the futures market gives us the difference between the current Federal funds rate and the expected Federal funds rate six months from now. Typically, a rise in rate hike expectations weighs on the markets since higher rates increase the cost of bank borrowing and have tended to slow the growth in the economy and profits. A rise in the Fed Spread acts as a negative for the CCI.

Shipping Traffic – A measure of trade, the Association of American Railroads tracks the number of carloads of cargo that moves by rail in the U.S. each week. A growing economy moves more cargo. A rise in railroad traffic acts as a positive for the CCI.

Money Market Fund Assets – A measure of the willingness to take risk by investors, the year-over-year change in money market fund assets tracked by Investment Company Institute shows the change in total assets in cash equivalent money market funds. A rise in money market asset growth acts as a negative for the CCI.

Mortgage Applications – The weekly index measuring mortgage applications provides an indication of housing demand. With much of the credit crisis tied to housing, keeping tabs on real-time buying activity can offer insight on how the crisis is evolving. A rise in the index of mortgage applications acts as a positive on the CCI.

IMPORTANT DISCLOSURES

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The fast price swings of commodities will result in significant volatility in an investor's holdings.

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