

DO A NUMBER ON YOUR CAREER. \$369,660

The top 500 Financial Representatives at Guardian agencies earn approximately \$369,660*. Along with the freedom to run your business your way and the support of a powerful company providing exceptional products, resources, technology and training, our Financial Representatives have all the tools they need to succeed. Is that the kind of success you're looking for?

If you've spent your career helping people build their success, it's time to receive the compensation you deserve. And Guardian provides those rewards. We champion entrepreneurs by providing everything necessary to succeed. The rest is up to you. That's what it means to do good, do well and do it your way. Learn more at GuardianLife.com or contact your local agency.

WILL YOU BE AT THE TOP OF YOUR CLASS?

Class of 2008	\$271,279.00
Class of 2007	\$358,545.00
Class of 2006	\$367,666.00
Class of 2005	\$299,875.00
Class of 2004	\$452,256.00
Class of 2003	\$181,658.00

*Guardian's top 500 Financial Representatives averaged \$369,660 in salary, incentive, compensation and commissions. The total number of FRs surveyed was 3,659.



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